

PANAMA CANAL AUTHORITY	VARIATION	PAGE 1 OF 5
1. REQUEST FOR PROPOSAL No.: 76161	2. CONTRACT No.: CMC-221427	3. DATE: June 21, 2016
		4. VARIATION No.: 177

5. ISSUED BY:

PANAMA CANAL AUTHORITY
Employer's Representative
Locks Project Management Division
Building 740, Corozal
Panama, Republic of Panama

6. NAME AND ADDRESS OF CONTRACTOR (INCLUDE PHYSICAL & POSTAL ADDRESS) Grupo Unidos por el Canal, S.A. Building 22B, Brujas Road Cocoli, Republic of Panama	7. CONTRACTOR'S TELEPHONE NUMBER: 507-316-9900
	8. CONTRACTOR'S FACSIMILE NUMBER:

9. VARIATION:

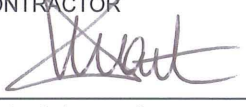

The contract referred to in item No. 2 is hereby varied as set forth in item 10, entitled "DESCRIPTION OF VARIATION".
YES. NO. The contractor shall send a copy, duly signed, of this Variation to the Employer's Representative/Contracting Officer.

	9 A. THIS VARIATION IS EXECUTED ON THE BASIS OF: (Specify the legal authority). THE VARIATION DESCRIBED IN ITEM 10 IS HEREBY INCORPORATED AND MADE A PART OF THE CONTRACT.
	9 B. THE CONTRACT REFERRED TO IN ITEM NO. 2, IS VARIED TO INCORPORATE ADMINISTRATIVE CHANGES (such as the paying office, account numbers, etc.).
X	9 C. THIS BILATERAL AGREEMENT IS SIGNED AND INCORPORATED INTO THE CONTRACT REFERRED TO IN ITEM NO. 2 OF THIS FORM, ON THE BASIS OF: (Specify the legal authority) Volume III, Conditions of Contract , Sub-Clause 1.16 [Entire Agreement], 4th Paragraph
	9 D. OTHER. (Specify manner and the legal authority).
	9 E. ACCOUNT NUMBER (If required):

10. DESCRIPTION OF THE VARIATION (List in accordance with the order of the Contract. If additional space is required, use blank sheets).

See Variation Agreement Enclosed

Except for the variation(s) herein specified, all other terms and conditions of the Contract remain unchanged.

11. NAME AND TITLE OF THE PERSON AUTHORIZED TO SIGN (Type or print) Giuseppe Quarta Contractor's Representative	12. NAME AND TITLE OF THE EMPLOYER'S REPRESENTATIVE/CONTRACTING OFFICER (Type or print) Jorge de la Guardia, Employer's Representative
13. CONTRACTOR  (Authorized signature)	14. DATE: 21/VI/2016
	15. PANAMA CANAL AUTHORITY  (Employer's Representative/Contracting Officer's signature)
	16. DATE: 21/VI/2016

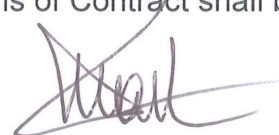
This Variation Agreement Number 177, is dated as of 21st day of June 2016 and made

Between: Autoridad del Canal de Panama, Building 740, Corozal, Panama, Republic of Panama (hereinafter called the "**Employer**") on the one part,
and

Grupo Unidos por el Canal, S.A., of Building 22B, Brujas Road, Cocoli, Panama, Republic of Panama, a corporation organized under the laws of the Republic of Panama, registered under microjacket number 682266, document number 1683284 of the Mercantile Section of the Public Registry Office of the Republic of Panama (hereinafter called the "**Contractor**" and together with Employer, the "**Parties**") on the other part.

Whereas:

- (a) The Employer and the Contractor are party to Contract CMC-221427 for the Design and Construction of the Third Set of Locks, dated August 11, 2009 (as the same has been or may be varied, amended, supplemented or otherwise modified (the "**Contract**")).
- (b) The Contractor, in its letter GUPC-IAE-4835, dated May 26, 2016 entitled Notice of Application for Taking-Over Certificate under Sub-Clause 10.1, stated that in its opinion the Works will be complete and ready for taking over within fourteen days from the Employer's receipt of such application for Taking-Over Certificate and that accordingly the Employer should issue the Taking-Over Certificate under Sub-Clause 10.1 [*Taking Over of the Works*] of the Conditions of Contract by June 23, 2016 at the latest.
- (c) Subsequent to the Contractor's application for Taking-Over Certificate referred to in recital (b) above, the Parties entered into Variation Agreement No. 175 by which the Parties agreed to insert a new Sub-Clause 10.5 [*Passing of Vessels Prior to Taking Over of the Works*] in the Conditions of Contract to provide that the Employer shall issue the Taking-Over Certificate under Sub-Clause 10.1 [*Taking Over of the Works*] by June 24, 2016 at the latest.
- (d) Accordingly, and notwithstanding: (i) the statement in the Contractor's application for Taking-Over Certificate referred to in recital (b) above; and (ii) the requirement under Sub-Clause 10.1 [*Taking Over of the Works*] of the Conditions of Contract for the Employer's Representative to respond to the Contractor's application for Taking-Over Certificate within 28 days of receipt of such application, the Parties have agreed that the latest date for the issuance of the Taking-Over Certificate under Sub-Clause 10.1 [*Taking Over of the Works*] of the Conditions of Contract for the purposes of the Contractor's application for Taking-Over Certificate referred to in recital (b) and the requirements of Sub-Clause 10.1 [*Taking Over of the Works*] of the Conditions of Contract shall be June 24, 2016 (and not June 23, 2016) and that Sub-Clause 10.1 [*Taking Over of the Works*] of the Conditions of Contract shall be



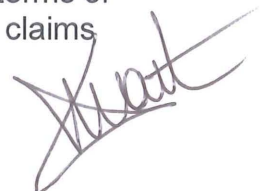
read and construed accordingly, but subject always to the Parties agreeing a formal variation to reflect such revised arrangements.

- (e) Therefore, subject to the terms of this Variation Agreement No. 177, the Parties have agreed to a variation to the Contract as hereinafter stated, but not further or otherwise.

THE PARTIES HEREBY AGREE AS FOLLOWS:

The Employer and the Contractor agree to vary the Contract as follows:

1. In this Variation Agreement No. 177, the words and expressions shall have the same meanings as are respectively assigned to them in the Contract, save as amended below or as expressly stated.
2. It is agreed that this Variation Agreement No. 177 and the modifications contained herein are approved and dated in writing by the authorized representatives of the Contractor and the Employer and in doing so the Parties acknowledge and identify that this is done in accordance with Sub-Clause 1.16 [*Entire Agreement*] of the Conditions of Contract.
3. The Parties acknowledge and agree that this Variation Agreement No. 177 shall not be deemed to settle any outstanding issues, claims, demands, actions, disputes or proceedings between the Parties including but not limited to those in relation to any delay to the Works (both as to time and costs) and all such issues, claims, demands, actions, disputes or proceedings remain in contention between the Parties and all respective rights, remedies, claims and defenses of the Parties including but not limited to those concerning and arising out of any delay and/or responsibility for delay and the consequences thereof remain fully reserved. The Parties expressly agree that no Party is waiving, making an admission with respect to, or intending to prejudice any claims, defenses, arguments or remedies that any of them has or may have arising out of events up to and including the date of this Variation Agreement No. 177 or in the future concerning their respective performance under and in relation to the Contract. For the avoidance of doubt, all delay-related issues between the Contractor and the Employer, and their respective rights and remedies regarding responsibility for delay and the consequences thereof, remain fully reserved. Nothing in this Variation Agreement No. 177 will have the effect of changing or extending the Time for Completion or any Milestone Dates under the Contract or entitle the Contractor to Excusable Delay. For the avoidance of doubt, this Variation Agreement No. 177 is without prejudice to each Party's position in any current or future DAB and/or arbitration proceedings pursuant to Sub-Clauses 20.4 [*Obtaining Dispute Adjudication Board's Decision*] and/or 20.6 [*Arbitration*] respectively (including but not limited to ICC Cases 20910/ASM, 20911/ASM and 19962/ASM).
4. Save in relation to breaches of, or failure by either Party to comply with, the terms of this Variation Agreement No. 177, the Parties agree that they shall have no claims

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for additional time or money or any other relief or entitlement of any kind as a direct consequence of this Variation Agreement No. 177.

5. Further, the Contractor's obligations as to the progress of the Works and to complete the Works and comply with the Contract remain in all respects unaffected and nothing within this Variation Agreement No. 177 is intended to be a waiver or relaxation of the Contractor's obligations under the Contract, save only as expressly stated herein and the Contract shall remain fully effective as varied herein and the Contract shall have effect as though the provisions contained in this Variation Agreement No. 177 had been originally contained in the Contract.
6. This Variation Agreement No. 177 shall be governed by the Laws of the Republic of Panama and is deemed to be incorporated into and form an integral part of the Contract.
7. Notwithstanding the requirement under Sub-Clause 10.1 [*Taking Over of the Works*] of the Conditions of Contract for the Employer's Representative to respond to the Contractor's application for Taking-Over Certificate within 28 days of receipt of such application, the Parties have agreed that, in consideration of the Employer's stated issuance of the Taking-Over Certificate under Sub-Clause 10.1 [*Taking Over of the Works*] by June 24, 2016 at the latest, for the purposes of the Contractor's letter GUPC-IAE-4835, dated May 26, 2016 and the requirements of Sub-Clause 10.1 [*Taking Over of the Works*] of the Conditions of Contract, the latest date for the issuance of the Taking-Over Certificate under Sub-Clause 10.1 [*Taking Over of the Works*] of the Conditions of Contract shall be June 24, 2016 and that Sub-Clause 10.1 [*Taking Over of the Works*] of the Conditions of Contract shall be read and construed accordingly.
8. Nothing in this Variation Agreement No. 177 is intended to or does increase the Contract Price or the Time for Completion.
9. Each Party shall from time to time (at its own cost) do, perform, sign, execute and deliver all such acts, deeds, documents and things (or procure the doing, performance, signing, execution or delivery of them) to give full effect to this Variation Agreement No. 177 and secure the full benefit of the rights, powers and remedies conferred upon it in this Variation Agreement No. 177.

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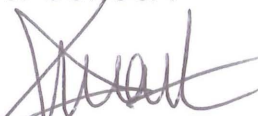
In Witness whereof the Parties hereto have caused this Variation Agreement No. 177 to the Contract to be executed on the 21st day of June of the year 2016 by their duly authorized representatives.

For AGP



Jorge de la Guardia
Employer's Representative

For GUPCSA



Giuseppe Quarta
Contractor's Representative